

SERVICE BRIEF

Azure Readiness.



Discovery, sizing and run-rate costing to plan your Azure move with confidence.

THE PROBLEM & THE APPROACH

Estimating Azure cost and effort without measured discovery leads to over-spec, surprise bills, and migrations that stall mid-flight.

CNNECT's Azure Readiness Assessment discovers your estate with Azure Migrate, maps every workload to a right-sized Azure equivalent, models the monthly run rate, and quantifies the landing zone effort delivered as a defensible executive briefing.

Key challenges addressed

EIGHT COMMON RISKS

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|---|---|
| 01 Azure VM sizing guessed from spec sheets rather than measured utilisation. | 05 Landing zone scope under-estimated; networking and identity effort missed. |
| 02 Bill shock when on-demand pricing meets unoptimised, always-on workloads. | 06 Licensing surprises (Windows AHB, SQL, EA vs CSP) found after commitment. |
| 03 No visibility of dependencies between servers, services and applications. | 07 DR, backup and monitoring costs missing from the run-rate model. |
| 04 Lift-and-shift assumed for workloads that should be modernised or retired. | 08 No board-ready business case, so cloud investment stalls at approval. |

SERVICE OVERVIEW

Plan the move before you make it.

An Azure Readiness Assessment quantifies the work and the cost of moving to Azure. Azure Migrate appliances run against your estate over a representative discovery window, capturing real CPU, memory, disk and network utilisation across every in-scope workload.

Each workload is mapped to a right-sized Azure SKU, the monthly run rate is modelled, and the landing zone effort is quantified delivered as a defensible business case and executive briefing.

■ ASSESSMENT · ACTIVITIES

What we do.

Azure Migrate appliance deployment across the in-scope estate, dependency capture, and a representative performance window. Workload-by-workload assessment with right-sizing and disposition recommendations.

- Azure Migrate appliance deployment
- Dependency mapping & utilisation capture
- Workload-to-Azure SKU mapping
- Disposition (rehost / replatform / retire)

■ READINESS PACK · OUTPUTS

What you receive.

An executive-ready briefing with the numbers behind it monthly run-rate cost model, landing zone effort estimate, and a prioritised migration wave plan, all backed by Azure Migrate evidence.

- Monthly run-rate cost model
- Landing zone effort & timeline
- Wave plan & migration roadmap
- Executive briefing pack

TYPICAL TIMELINE

4 – 6 weeks

From kick-off to executive briefing.

INVESTMENT

From £4,750

Final price agreed after scoping.

WHAT'S INCLUDED

FIVE DELIVERABLES

01 Discovery inventory 02 Azure mapping 03 Run-rate model 04 Landing zone effort 05 Executive briefing

NEXT STEPS

**Discuss your environment or request
an example readiness briefing.**

hello@connect.com

+44 20 7173 5320

CONNECT.COM